

# How to Network Purposefully with Impact

*Learn how to network to increase your capabilities, possibilities, solutions and innovations.*

## YOU WILL LEARN

- Identify networking gaps
- Sharpen your skills to connect and build strong networks
- Develop and maintain positive relationships with colleagues and business associates
- Apply the techniques to network with purpose and confidence

## COURSE HIGHLIGHTS

1. The ABCs of Networking
2. Understanding Personalities
3. Making Contact
4. Techniques for Building Networks
5. Establishing a Professional Reputation
6. Communication and Influencing Techniques
7. Building and Reinforcing Relationships

## DURATION

1 - 2 days